ASSET FUNDERS NETWORK

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT FOR THE YEARS ENDED DECEMBER 31, 2023, AND 2022

ASSET FUNDERS NETWORK

TABLE OF CONTENTS

Page No.

Indep	endent Auditors' Report	1-2
FINA	NCIAL STATEMENTS	
	Statements of Financial Position	3
	Statements of Activities	4-5
	Statements of Functional Expenses	6-7
	Statements of Cash Flows	8
	Notes to Financial Statements	€-14



Independent Auditors' Report

To the Board of Directors of Asset Funders Network

Opinion

We have audited the accompanying financial statements of Asset Funders Network (a nonprofit corporation), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Asset Funders Network as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Asset Funders Network and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Asset Funders Network's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



6747 Academy Road NE, STE A, Albuquerque, NM 87109

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Asset Funders Network's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about Asset Funder Network's ability to continue as a going concern for a
 reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

JKM,LLC

TKM, LLC Auditors | Advisors | CPAs

Albuquerque, New Mexico May 23, 2024

ASSET FUNDERS NETWORK STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31,

ASSETS	 2023	 2022
Cash and Cash Equivalents	\$ 1,926,556	\$ 2,211,817
Contributions Receivable, Net	966,432	699,500
Prepaid Expenses	 8,755	 4,200
Total Assets	\$ 2,901,743	\$ 2,915,517
LIABILITIES AND NET ASSETS		
Accounts Payable	\$ 47,006	\$ 62,038
Accrued Expenses	71,811	70,208
Accrued Interest	2,690	6,261
Note Payable	 149,900	 149,900
Total Liabilities	 271,407	 288,407
NET ASSETS		
Without Donor Restrictions	957,068	1,559,585
With Donor Restrictions	 1,673,268	 1,067,525
Total Net Assets	 2,630,336	 2,627,110
Total Liabilities and Net Assets	\$ 2,901,743	\$ 2,915,517

ASSET FUNDERS NETWORK STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2023

	Without Donor Restrictions		With Donor Restrictions		1	Fotal 2023
REVENUE, GAINS AND SUPPORT						
Grants and Contributions	\$	1,041,524	\$	2,603,432	\$	3,644,956
Membership Revenue		538,000		82,000		620,000
Conference Fees and Sponsorships		12,145		100,850		112,995
Total Revenues		1,591,669		2,786,282		4,377,951
Net Assets Released from Restrictions		2,180,539		(2,180,539)		<u> </u>
Total Revenue, Gains and Support		3,772,208		605,743		4,377,951
EXPENSES						
Program Services						
Communications and National Projects		1,078,091		-		1,078,091
Regions and Regional Projects		2,327,790		-		2,327,790
Conference		150,993		_		150,993
Total Program Services		3,556,874				3,556,874
Support Services						
Management and General		595,507		-		595,507
Fundraising		222,344		_		222,344
Total Support Services		817,851		_		817,851
Total Expenses		4,374,725				4,374,725
Net Increase (Decrease) in Net Assets		(602,517)		605,743		3,226
Net Assets, Beginning of Year		1,559,585		1,067,525		2,627,110
Net Assets, End of Year	\$	957,068	\$	1,673,268	\$	2,630,336

ASSET FUNDERS NETWORK STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	Without Donor Restrictions		With Donor Restrictions		1	Total 2022
REVENUE, GAINS AND SUPPORT						
Grants and Contributions	\$	1,355,700	\$	1,303,830	\$	2,659,530
Membership Revenue		584,000		194,500		778,500
Conference Fees and Sponsorships		46,297		125,000		171,297
Total Revenues		1,985,997		1,623,330		3,609,327
Net Assets Released from Restrictions		2,163,510		(2,163,510)		<u> </u>
Total Revenue, Gains and Support		4,149,507		(540,180)		3,609,327
EXPENSES						
Program Services						
Communications and National Projects		966,063		-		966,063
Regions and Regional Projects		1,322,752		-		1,322,752
Conference		478,311		-		478,311
Total Program Services		2,767,126				2,767,126
Support Services						
Management and General		429,415		-		429,415
Fundraising		182,527		-		182,527
Total Support Services		611,942		-		611,942
Total Expenses		3,379,068				3,379,068
Net Increase (Decrease) in Net Assets		770,439		(540,180)		230,259
Net Assets, Beginning of Year		789,146		1,607,705	_	2,396,851
Net Assets, End of Year	\$	1,559,585	\$	1,067,525	\$	2,627,110

ASSET FUNDERS NETWORK STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

	Program Services							Support Services						
Expenses		mmunications nd National Projects		egions and ional Projects	Co	onference	Т	otal Program Services	Mar	nagement and General	Fu	Indraising		Total 2023
	\$	507,555	\$	1,353,289	\$	54,989	\$	1,915,833	\$	344,131	\$	190,401	\$	2,450,365
Salaries and Wages	Ф	,	Ф	, ,	Ф	,	Ф		Ф	,	Φ	,	Ф	
Payroll Taxes		82,387		58,871		15,987		157,245		27,822		8,884		193,951
Employee Benefits		93,335		124,816		41,879		260,030		56,332		14,092		330,454
Conference and Convening Production		59		35,958		4,078		40,095		39		17		40,151
Contracted Staff		74,075		167,059		13,670		254,804		77,407		-		332,211
General and Administrative		6,369		19,674		1,281		27,324		65,997		5,090		98,411
Interest		-		-		-		-		4,121		-		4,121
Marketing and Communication		28,995		49,778		17,594		96,367		6,164		3,229		105,760
Non-Staff Researchers and Contributors		279,029		465,416		205		744,650		12,826		349		757,825
Travel		6,287		52,929		1,310		60,526		668		282		61,476
Total Expenses	\$	1,078,091	\$	2,327,790	\$	150,993	\$	3,556,874	\$	595,507	\$	222,344	\$	4,374,725

ASSET FUNDERS NETWORK STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services						Support Services							
Expenses		ommunications and National Projects		egions and ional Projects	C	onference	т	otal Program Services	Ма	nagement and General	Fu	Indraising		Fotal 2022
Salaries and Wages	\$	485,465	\$	699,914	\$	126,276	\$	1.311.655	\$	318,040	\$	146,335	\$	1,776,030
Payroll Taxes	Ф	465,465 36,352	Ф	54,887	Ф	9,692	Ф	1,311,655	Ф	22,999	Ф	140,335	Ф	134,512
		,		,		,)		,		,		,
Employee Benefits		48,753		70,558		12,840		132,151		34,314		15,788		182,253
Conference and Convening Production		1,669		21,686		158,433		181,788		610		260		182,658
Contracted Staff		176,431		166,578		39,285		382,294		30,956		-		413,250
General and Administrative		40,842		69,759		11,830		122,431		18,885		7,498		148,814
Interest		1,187		1,577		299		3,063		274		646		3,983
Marketing and Communication		56,530		36,137		85,044		177,711		3,078		1,308		182,097
Non-Staff Researchers and Contributors		116,346		166,274		23,084		305,704		-		-		305,704
Travel		2,488		35,382		11,528		49,398		259		110		49,767
Total Expenses	\$	966,063	\$	1,322,752	\$	478,311	\$	2,767,126	\$	429,415	\$	182,527	\$	3,379,068

ASSET FUNDERS NETWORK STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

	2023	2022
Cash Flows From Operating Activities		
Change in Net Assets	\$ 3,226	\$ 230,259
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Changes in Assets and Liabilities:		
Contributions Receivable, Net	(266,932)	(372,500)
Prepaid Expenses	(4,555)	792
Accounts Payable	(15,032)	42,674
Accrued Expenses	1,603	16,179
Accrued Interest	 (3,571)	 (503)
Net Cash Provided By (Used In) Operating Activities	 (285,261)	 (83,099)
Net Increase (Decrease) - Cash and Restricted Cash Cash and Restricted Cash, Beginning of Year	(285,261) 2,211,817	(83,099) 2,294,916
Cash and Restricted Cash, End of Year	\$ 1,926,556	\$ 2,211,817
Supplemental Disclosure: As of December 31, 2023, and 2022, the amounts included in cash and restricted cash include the following:		
Cash - Operations	\$ 1,177,220	\$ 1,709,292
Donor - Restricted Cash	 749,336	 502,525
Total Cash and Restricted Cash	\$ 1,926,556	\$ 2,211,817

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Asset Funders Network (AFN) was established and incorporated in the State of Illinois on June 4, 2018, and designated as an organization exempt under Internal Revenue Code (IRC) Section 501(c)(3) on March 9, 2019, for the exclusive purpose to present research and best practices that support investments and efforts to increase the economic stability, financial capability, and prosperity of low and moderate income individuals and households, including, for such purposes, the making of distributions to organizations that qualify as exempt organizations under section 501(c)(3) of the IRC, or the corresponding section of any future federal tax code.

AFN has over 165 institutional members and offers the following membership types: standard, national supporter, regional supporter, and conference sponsorship. Member contributions are expended on the following programs:

- i. *Communications and National Projects* Broad focus initiatives to building economic well-being for low- and moderate-income people.
- ii. *Regions and Regional Projects* Connect grantmakers and colleagues in nonprofit, public, and private sectors to facilitate collaboration to maximize their impact on individual, family, and community wealth in a targeted region.
- iii. *Conference* Build awareness of key issues, promising approaches and timely, relevant research to support strategic and impactful investments.

Financial Statement Presentation

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Financial Statements of Not-for-Profit Organizations. Net assets, revenues, expenses, gains, and losses are classified based upon the existence or absence of donor-imposed restrictions. Accordingly, net assets of AFN and changes therein are classified and reported as follows:

Net assets without donor restrictions: These assets include resources not subject to donor-imposed restrictions.

Net assets with donor restrictions: These assets include resources subject to donor-imposed stipulations that may, or will, be met either by actions of AFN and/or the passage of time. These assets may also include resources subject to donor-imposed restrictions that require permanent investment by AFN. See *Note 4*.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash, Cash Equivalents, and Restricted Cash

AFN considers investment instruments purchased with an original maturity of three months or less to be cash equivalents. The carrying amounts approximate fair value because of the short maturity of those instruments. There were no cash equivalents as of December 31, 2023 and 2022.

Functional Expenses

The costs of program and supporting service activities have been summarized on a functional basis in the statements of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the program and supporting services benefited.

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses related to contracted and salaried staff, non-staff researchers and travel are allocated based on estimates of time and effort. The remaining expenses are allocated based on direct use by each program or supporting function. Such estimates are determined by management.

Revenue Recognition

Grants and Contributions

Contributions are generally available for unrestricted use in the related year unless specifically restricted by the donor. Unconditional promises to give are recorded at the present value of their net realizable value, using risk -free interest rates applicable to the years in which the promises are received to discount the amounts.

Grants and contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Grants and contributions that are restricted by the donor are reported as increases in net assets with donor restrictions. All grant receivables are considered collectable. Grants and other contributions of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, these net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition (continued)

Contributions Receivable

Unconditional contributions receivable expected to be received within one year and are recorded at their net realizable value. Unconditional contributions receivable due beyond one year are stated at net present value of the estimated cash flows using the risk-free interest rate at the time the pledges or contributions were made. AFN estimates an allowance for doubtful accounts based on an analysis of and communications with specific donors regarding the donor's likelihood to pay. As of December 31, 2023, and 2022, AFN has established an allowance for doubtful accounts of \$0 and \$0, respectively. As of December 31, 2023, and 2022, net contributions receivable with donor restrictions were approximately \$923,932 and \$565,000, respectively.

Membership Revenue

Membership revenue is recognized when an organization commits to join or continue the AFN membership, generally indicated by its dues payment. Dues are considered unconditional contributions and are recognized without restriction in the corresponding year for which the contribution is made. Dues contributions that are specifically assigned by the member for a subsequent period are considered with donor restriction until that period occurs at which time the restriction is released. As of December 31, 2023, and 2022, membership dues contributions receivable with donor restrictions were approximately \$20,000 and \$23,500, respectively.

Conference Fees and Sponsorships

AFN presents webinars and holds local and national convenings to provide members the following resources and benefits:

- i. Inform Discover best practices, promising innovations, and actionable roles for funders and financial institutions through AFN's original research, webinars, and local and national convenings;
- ii. Connect Develop and expand national and regional networks with peer learning as well as cross-sector, aligned and collaborative efforts;
- iii. Influence Engage with peers and public and private stakeholders in frank, issue-based discussions addressing policy and practice to foster systemic change;
- iv. Build Amplify impact and support the growth of scalable strategies to advance the movement to close the wealth inequities.

Conference fees and sponsorships performance obligations, which are participation based for each event, are satisfied at the point in time at which each event and webinar is concluded or upon the occurrence of planning activities that result in expenses being incurred. Revenue is recognized upon completion of distinct performance obligations in the same accounting period in which each specific performance obligation is met.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

AFN is exempt from federal income tax under Section 501(c)(3) of the IRC. AFN is annually required to file *Return of Organization Exempt from Income Tax* (Form 990) with the IRS. AFN believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. AFN's tax returns for the years ended 2020 - 2022, by statute, may be subject to normal federal and state examination.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2. CASH

AFN maintains its cash balances at one financial institution which is insured by the Federal Deposit Insurance Corporation up to \$250,000. As of December 31, 2023, and 2022, the uninsured and uncollateralized cash balances totaled \$1,665,531 and \$1,932,317, respectively. AFN has not experienced any loss in such accounts. The risk is managed by maintaining deposits in a high-quality financial institution.

AFN's cash balances included donor restricted cash of \$749,336 and \$502,525 at December 31, 2023 and 2022, respectively.

NOTE 3. CONTRIBUTIONS RECEIVABLE

AFN anticipates collection of contributions receivable, net as follows:

	 2023	 2022
One Year or Less:		
Without Donor Restrictions	\$ 42,500	\$ 134,500
Restricted for Particular Use	408,932	161,500
Restricted to Passage of Time	515,000	398,500
One to Five Years:		
Restricted for Particular Use	-	5,000
Restricted to Passage of Time	 -	 -
Contributions Receivable, Total	966,432	699,500
Less: Allowance for Doubtful Accounts	 	 _
Contributions Receivable, Net	\$ 966,432	\$ 699,500

NOTE 4. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes or periods as of December 31, 2023, and 2022:

	2023	2022
Specified Use Restrictions:		
Communication and National Projects	\$ 476,303	\$ 568,050
Regions and Regional Projects	544,465	82,475
Time Restrictions:		
General Use	612,500	375,000
Memberships	 40,000	 42,000
Total net assets with donor restrictions	\$ 1,673,268	\$ 1,067,525

NOTE 5. NOTE PAYABLE

On June 10, 2020, AFN entered into an agreement with the SBA to obtain an Economic Injury Disaster Loan (EIDL) in the amount of \$150,000 net of a \$100 fee. The EIDL is designed to provide economic relief to businesses experiencing temporary loss of revenue during the COVID-19 crisis. On June 24, 2020, SBA disbursed the EIDL in the full amount to AFN. The loan is collateralized by AFN's assets. The EIDL has a term of thirty years and an interest rate of 2.75%. Loan principal and interest payments are deferred for the first thirty months from the date of the note, after which, AFN must pay \$641 a month. As of December 31, 2023, and 2022, the outstanding loan principal balance was \$149,900 for each year.

Maturities of AFN's note payable in each of the next five years and thereafter are as follows:

F	Principal		Principal		nterest	Total		
\$	1,103	\$	6,589	\$	7,692			
	3,643		4,049		7,692			
	3,745		3,947		7,692			
	3,849		3,843		7,692			
	3,946		3,746		7,692			
	133,614		47,838		181,452			
<u>\$</u>	149,900	<u>\$</u>	<u>70,012</u>	<u>\$</u>	<u>219,912</u>			
	\$	\$ 1,103 3,643 3,745 3,849 3,946 133,614	\$ 1,103 \$ 3,643 3,745 3,849 3,946 133,614	\$ 1,103 \$ 6,589 3,643 4,049 3,745 3,947 3,849 3,843 3,946 3,746 133,614 47,838	\$ 1,103 \$ 6,589 \$ 3,643 4,049 3,745 3,947 3,745 3,947 3,843 3,946 3,946 3,746 133,614 47,838			

For the year ended December 31, 2023, and 2022, interest expenses were \$4,121 and \$3,983, respectively.

NOTE 6. EMPLOYEE RETIREMENT PLAN

In March 2021, AFN began offering a 401(k) plan in which eligible employees are entitled to become participants of the plan from date of hire. AFN remits nonelective contributions of 5% of the participating employee's annual earnings. For the years ended December 31, 2023, and 2022, employer nonelective contributions amounted to \$119,896 and \$89,266, respectively.

NOTE 7. LIQUIDITY AND AVAILABILITY OF FUNDS

The following table reflects AFN's financial assets reduced by amounts not available for general use within one year. None of these amounts are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of December 31, 2023, and 2022.

	2023	2022
Cash and Cash Equivalents	\$ 1,926,556	\$ 2,211,817
Contributions Receivable	966,432	699,500
Subtotal	2,892,988	2,911,317
Less: Restricted Amounts		
Restricted Cash	(749,336)	(502,525)
Restricted Contribution Receivables	(923,932)	(565,000)
Financial Assets Available to Meet Cash Needs		
for General Expenditures Within One Year	<u>\$ 1,219,720</u>	<u>\$ 1,843,792</u>

AFN manages operating liquidity primarily through budgeted monthly cash inflows and outflows. Cash inflows are estimated based on current membership and secured grant funding. Cash outflows are planned accordingly to not exceed those expected inflows.

NOTE 8. CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS

AFN's primary source of revenue is from grants and contributions received from individuals, foundations and corporations located across the country. The ability of certain donors to continue providing support may be dependent upon current and future overall economic conditions and the continued performance of AFN in meeting the needs of such donors. Management believes it has the resources to continue its programs indefinitely, however, its ability to do so, and the extent to which it continues, may be dependent on the above factors.

NOTE 9. STAFFING EXPENSES

For the years ending December 31, 2023, and 2022, salaries and wages expenses amounted to \$2,450,365 and \$1,776,030, respectively. In 2021, AFN began the two-step process to become best in class and a high road employer by first converting from independent contractor to employee status the seven core staff members who performed roles in the leadership, membership, website, and fiscal functions. In 2022, AFN proceeded with the second stage of the Board approved plan and converted 11 additional staff members from independent contractor to employee status via employment contracts that are contingent on funding availability. As of December 31, 2023, AFN had 29 employees in 14 states.

NOTE 10. SUBSEQUENT EVENTS

Management evaluated all activity through May 23, 2024, the date the financial statements were available to be issued. There are no other matters identified for recognition in the financial statements at December 31, 2023.