## The Promise of Worker Cooperatives to Build Economic Security for Immigrant Communities



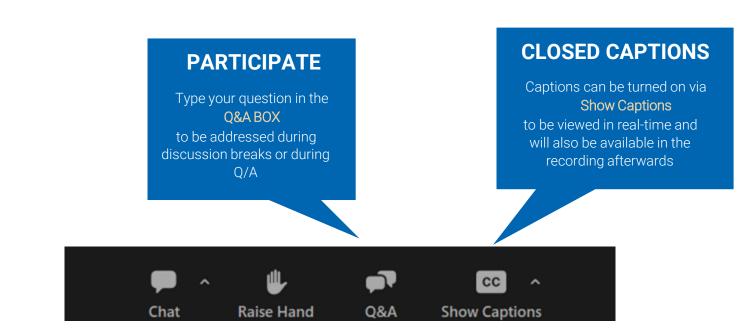


February 13, 10:00am-11:00am PST



Grantmakers Advancing Economic Equity

## **Webinar Control Panel**







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AFN is the leading national grantmaker membership organization focused on advancing equitable wealth building and economic mobility.

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Business Ownership

Financial Health

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The Wealth Gap

## **Speakers**



#### Rebeca Rangel Moderator Asset Funders Network



#### Vanessa Bransburg Democracy at Work Institute



Christina Chung UC-Berkeley, Center for Law and Work



Yungsuhn Park James Irvine Foundation



Aquilina Soriano Pilipino Workers Center



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## **Christina Chung**

**University of California, Berkeley** 

**Center for Law and Work** 



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### **California SEED**

#### Background: How CA SEED met the moment

- Ongoing public policy crisis on immigration
- COVID-19 pandemic
- Relevance today

#### • Excluded Workers: Who are they?

- Barred from accessing stable, gainful employment and meaningful economic opportunities
- Tremendous economic contributions
- Disproportionately employed in low-wage industries

#### CA SEED Focus: Low-wage industries

- Worker-owned and led highroad businesses
- Homecare, child care, car wash, and taxi cab industries

### **Key Elements of California SEED**

#### Model partnership:

Worker organizing CBOs + Experts in worker co-op development

### Community of learning and practice: Collaboration across low-wage industries

Targeted funding:

Investment to grow co-op ecosystem and infrastructure

The Promise of Worker Cooperatives to Build Economic Security for Immigrant Communities

## Model Partnership: Worker-Organizing CBOs

#### Pilipino Workers Center, Cooperacion Santa Ana, CLEAN Carwash Worker Center, United Taxi Workers of San Diego

- · Centerpiece of model partnership
- Community trust and relationships
- · Worker organizing expertise + strong organizational base of workers
- · Low-wage industry knowledge

#### Act as the cooperative business developer

- · Incubate the cooperative
- Create protected markets + secure clients
- Provide training and infrastructure

## **Model Partnership: Co-op Development Experts**

#### Democracy at Work Institute + L.A. Co-op Lab

DAWI

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- Technical assistance + coaching to workers and CBO partners
- Rapid Response Cooperative (RRC) model

#### · LA Co-op Lab

- Additional cooperative education + training
- Assistance with marketing and outreach

## Model Partnership: "Rapid Response Cooperatives"

### **DAWI's replicable "RRC" model of co-op development**

- Primary building block of model partnership
- Toolkit of standardized elements on cooperative decision-making and highroad business practices
- Out-of-the-box implementation + flexibility to be customized
- Clearly defined responsibilities of each collaborative partner
- Helps to speed up worker co-op formation

## **Community of Learning and Practice**

### **Collaboration across industries and between all partners**

- Cross-industry training and peer learning
- Regular meetings to share and learn from collective experiences
- Ecosystem of support and resources
- · Additive impact

## **Targeted Funding**

# Investing in worker cooperatives: SEED micro-grants to worker members

- · Purchase ownership share of cooperative
- · Provide adequate capital to start / sustain cooperative
- · Facilitate participation in training and peer learning
- · Compensate founding worker members for time and commitment

#### Investing in model partnership: Supporting CBO partners

- Enable CBOs to dedicate more staff time toward cooperative development
- · Defray administrative costs



## Vanessa Bransburg





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## The California Worker Ownership Collaborative (CWOC)

- 1. Purpose of Collaborative
- 2. Democracy at Work Institute's role

## Impact of SEED on CWOC Co-ops and Developers

- 1. Increased Wages
- 2. Increased Paid Sick Time
- 3. Profit Distribution
- 4. Capital Investment in businesses through microgrants
- 5. Community of Practice for Developers

## What's Needed to Sustain and Grow?

- 1. For Worker Cooperatives:
  - Business development training, microgrants, coordination of resources, preferred contracting.
- 1. For Cooperative Developers:
  - A community of practice
- 1. Public-private support for cooperative infrastructure-building

## SEED's Impact on Pilipino Worker Center's Worker-Owned Homecare Cooperatives







## Poor Working Conditions **Passionate caregivers** consider home care their career. Mostly women and often immigrants, the workers are subject to low wages, wage theft, and poor working

18

# COURAGE Homecare Agency Before SEED



#### Wages + Benefits

- Minimum Wage with overtime
- Holiday Pay
- Sick Time Off

Democratic

### **Decision Making**

- 1 worker, 1 vote
- Profit sharing
- · Collective policy making

Quality of Care

- Cooperative Care Teams
- On-going learning and training
- Less staffing turn-over

## COURAGE Worker/Owner: Fatima

At first, I was making only \$1500 per month for working around the clock caring for 6 to 18 individuals at small residential care facilities. I then worked as a one-on-one, live-in caregiver where I was working 5 to 7days a week around the clock, mostly lightly sleeping next to clients to help respond to any needs throughout the night. I earned \$400-\$600 per week which is just about \$3-\$5 per hour with no overtime. No sick leave and of course no pay for any leave - the common saying of "No Work, No Pay."

In 2017 I became a member of COURAGE Homecare. This is the first time I experienced earning as a caregiver with all of my labor rights intact. We would mostly work in shifts to be able to provide 24 hour care for clients who need it, but because of the pandemic I am working 3 days a week around the clock, but now I earn over \$5000 for working three days with overtime compensation. This is more than I was making in 3 months for working 5 days a week before.





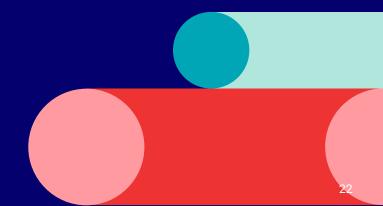
### EXPERTISE ECOSYSTEM



## **EXPERTISE**

- DAWI provided the Rapid Response Cooperative structure strengthening COURAGE's systems and governance
- DAWI & LA Coop Lab provided critical trainings to equip worker-owners with skills and knowledge to succeed
- LA Coop Lab provided valuable coaching that allowed COURAGE Homecare to troubleshoot the challenges of effectively implementing systems and policies.





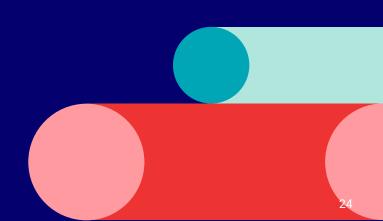
# CAPACITY

 Funding to hire staff that could focus on supporting the COURAGE Homecare cooperative.

 Funding to support worker-owners to be able to take the time for more training through mini-grants

## **ECOSYSTEM**

 SEED helped us to establish a collaborative of organizations and cooperatives supporting similar immigrant cooperatives for ongoing support, learning, innovation and shared infrastructure development.







#### Wages + Benefits

- \$20/hour with overtime
- Holiday Pay
- Sick Time Off
- Vision + Dental Benefits

#### Worker Owners

- Grew from 8 to 16 worker
  owners
- Supporting their own Member-Owner Administrator

#### **Financial Success**

 For first time ever, COURAGE Homecare was profitable -\$60,000! Worker-owners have consistently had profits to reinvest and distribute every year since SEED

## Scaling Good Homecare Jobs: Home Care Cooperative Initiative













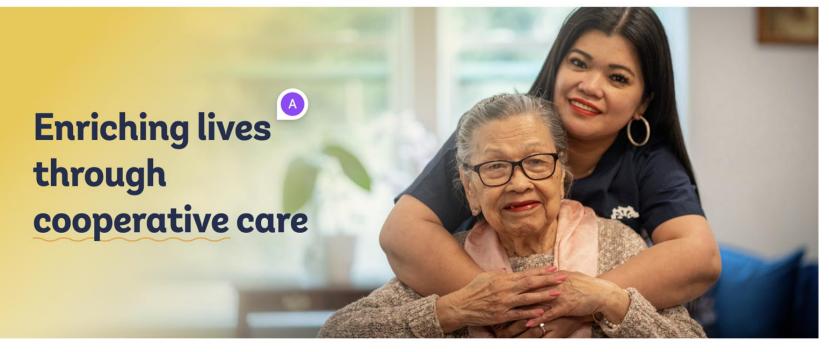
GROUP

### CA Home Care Cooperative Initiative









#### Experienced care, generations in the making

At Vivid Life Home Care, our philosophy is simple: combine the best traditions of care with modern approaches and proven practices to deliver world-class support.



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